

# Exhibit B

*United States, et al. v. JetBlue Airways Corp. and Spirit Airlines, Inc.* , Case No. 1:23-cv-10511-WGY

## Demonstratives Used as of December 5, 2023

Demonstrative Label	Description/Additional Information
Christie Demonstrative 1	Amended Complaint Paragraph 22 slide
Christie Demonstrative 2	Spirit's Total Operating Revenue FY 2018-2022 slide
Christie Demonstrative 3	Spirit's Net Income FY 2018-2022 slide
Clark Demonstrative A	<a href="https://www.jetblue.com/flyingwith-us/our-fares">https://www.jetblue.com/flyingwith-us/our-fares</a>
Plaintiffs' Clark Demonstrative B	3/6/2020 Text Message Exchange Between Dave Clark and Jonathan Weiner summary table
Defendants' Clark Demonstrative B	JetBlue in Boston slide
Yealy Demonstrative 1	Avelo Airlines Current Route Map slide
Klein Demonstrative 1	Spirit Seat Measurements: Acro 6 Seats slide
Hayes Demonstrative A	JetBlue Seat Measurements: A320 Family Meridian slide
Hayes Demonstrative B	Legroom slide
Hayes Demonstrative C	JetBlue and Spirit Seat Measurements slide
Hayes Demonstrative D	Seatback Entertainment, Free Wi-Fi, Power Outlets, and Free Snacks & Drinks slides
Hayes Demonstrative E	Fleet Size (End of 2022) slide
Hayes Demonstrative F	JetBlue Divestitures slide
Hayes Demonstrative G	Statements by United States Department of Justice slide
Hayes Demonstrative H	United States v. Am. Airlines Grp., Inc. slide
Gardner Demonstrative A	10/13/2022 Text Exchange Between Mac Gardner and Ted Christie summary table
Gardner Demonstrative 1	Spirit's Board of Directors slide
Kirby Demonstrative 1	Targeting at Least 23 New Cities to Add to the Network slide
Kirby Demonstrative 2	Gowrisankaran Report Exhibit 5 slide
Kirby Demonstrative 3	NK-2R-06906072 (single-page, annotated excerpt from Tr. Ex. 285)
Friedman Demonstrative A	Tr. Ex. 436 tab "read" screenshot
Friedman Demonstrative B	Tr. Ex. 436 tab "NK P&L View" screenshot
Friedman Demonstrative C	Tr. Ex. 436 tab "NK P&L View" screenshot
Friedman Demonstrative D	Tr. Ex. 436 tab "Combined network view by city" screenshot
Friedman Demonstrative G	South Florida and Orlando airport pair nonstop overlap routes, Domestic carrier seat share (Q2 2022 - Q1 2023) slides
Friedman Demonstrative 1	City pair table
Biffle Demonstrative 1	Frontier's Florida, Puerto Rico, and Mexico Focus Cities slide

Demonstrative Label	Description/Additional Information
Biffle Demonstrative 2	Frontier Route Map with Bases slide
Biffle Demonstrative 3	Frontier's Current Fleet and Incoming Aircraft slide
Wells Demonstrative A	<a href="https://www.allegiantair.com/interactive-routemap">https://www.allegiantair.com/interactive-routemap</a> Allegiant Boston (Logan), MA (BOS) Routemap screenshot
Wells Demonstrative B	<a href="https://www.allegiantair.com/interactive-routemap">https://www.allegiantair.com/interactive-routemap</a> Allegiant Fort Lauderdale / Miami, FL (FLL) Routemap screenshots
Wells Demonstrative C	<a href="https://www.allegiantair.com/interactive-routemap">https://www.allegiantair.com/interactive-routemap</a> Allegiant New York City, NY / Newark, NJ (EWR) Routemap screenshot
Wells Demonstrative 1	Allegiant's Current Fleet and Incoming Aircraft slide
Wells Demonstrative 2	JetBlue Divestitures to Allegiant slide
Jarashow Demonstrative A	Excerpts from Tr. Ex. 790 (FD)
Lage Demonstrative C	Tr. Ex. 332 tab "AA" screenshot (columns A-H, rows 1-27)
Lage Demonstrative D	Tr. Ex. 332 tab "UA" screenshot (columns A-H, rows 1-27)
Lage Demonstrative E	Tr. Ex. 332 tab "OA Junk FN Structure"
Gowrisankaran Direct Presentation	
Gowrisankaran Demonstrative A	Changes on Nonstop Presumption Routes slides
Gowrisankaran Demonstrative B	Most recent changes to nonstop overlap markets based on 2023 Q3 - 2024 Q2 schedule data slides
Gowrisankaran Demonstrative C	More recent passenger share data show a similar number of nonstop overlap markets that meet the presumption slides
Gowrisankaran Demonstrative D	"Critical Elasticity" Framework slides
Gowrisankaran Demonstrative E	Select JetBlue Elasticity Estimates slides
Gowrisankaran Demonstrative F	Harm on Presumption Routes Exited or Partially Exited by at Least One Party slides
Gowrisankaran Demonstrative G	Shrago Figure 3: Legacy Carrier Fare Reduction Association with Competitor Presence slides
Gowrisankaran Demonstrative H	Changes on Nonstop Presumption Routes - GUPPI Analysis slides
Chipty Direct Presentation	
BXI	Chipty Report Exhibit 13
BXJ	Chipty Report Exhibit 15
BYB	Chipty Reply Report Exhibit 11
BYD	Chipty Supplemental Report Exhibit 1
Chipty Demonstrative B	Routemap slide
Chipty Demonstrative C	Routemap slides
Hill Direct Presentation	
Hill Demonstrative A	Dr. Hill's Figure 69 & Breakdown of Market Quarters by Entry Intensity slide
Hill Demonstrative B	Dr. Hill's Comparison of JetBlue and Spirit Products slide
Hill Demonstrative C	Blue Basic and Spirit Market Shares slide
Hill Demonstrative D	Select Markets in Which Dr. Hill Indicates a "Disqualifying Deficiency" slide
Hill Demonstrative G	Dr. Hill's Treatment of Southwest slide
Hill Demonstrative H	Dr. Hill's Econometric Critiques slide

Demonstrative Label	Description/Additional Information
Hill Demonstrative N	Hill 1006 Summary 2, Presumptive nonstop overlap markets 2020 Q3 - 2021 Q2, 2021 Q3 - 2022 Q2, and 2022 Q3 - 2023 Q2 (note: never proffered/admitted as an exhibit, used only for demonstrative purposes)
Nocella Demonstrative A	United Airlines Domestic Network slide
Scheff Direct Presentation	
Scheff Demonstrative A	Ex. AJQ, B6_NK_FamOutput_Logs.xlsx tab "Log_CombinedBase"
Scheff Demonstrative B	<a href="https://www.jetblue.com/booking">https://www.jetblue.com/booking</a> LAX-BUF screenshot
Scheff Demonstrative C	<a href="https://www.spirit.com/book/flights">https://www.spirit.com/book/flights</a> LAS-TPA screenshot